

R. DeWitt Smith



DeWitt & Associates, LLC

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Experience:

Mr. Smith possess approximately thirty-nine (39) years of experience in acquisition and resource management providing purchasing evaluations and participating in technical evaluations to determine best-value bid and /or proposal based on cost and customer needs for Commercial and Federal Government programs. Specialized experience includes thirty one (32) years of providing Acquisition Management (“**cradle-to-grave**” **Contracts and Subcontract Administration**), Project Management, Asset/Facilities Management, Financial Management, Marketing/Sales, Asset & Infrastructure Management, Supply Chain Management (SCM) (developing relationships with suppliers to achieve targeted cost, quality, and value added services which support the business plans and goals of the internal customer), Customer Relationship Management (CRM), Program Budgeting, Hardware and Software Configuration Management, agency policy development and all facets of Human Resource Management Analysis to implement plans with internal customers to ensure required materials and services are provided to meet their needs to include training & development to delivery and develop course curriculum to acquisition students in the college setting and professionals. Possess exceptional writing, presentation and leadership skills; an articulate, effective communicator with the ability to connect at all organizational levels. Able to lead diverse groups spanning cross-organizational and multi-disciplinarian boundaries.

Other Relevant Experience:

Experience includes providing acquisition consulting and training services for numerous civilian agencies as well as for multiple federal government contractors. Currently functioning as a Facilitator/trainer teaching Defense Acquisition University (DAU) equivalent Acquisition Management Level I-III Courses to include CON 100, 120, 215, 218, 244, 280, 360 and Program office/Program Management centric courses to include COR/COTR Certification training. Richard is also an Adjunct Professor at Bowie State University, School of Management, Marketing and Public Administration, the University of Maryland University College's Undergraduate School Business and Management, and Webster University, School of Business.

Professional & Civic Organizations:

- N.C. Central University, Alumni Ambassador
- N.C. Central University Alumni Association, Inc. (NCCUAA), Member and Past President
- National Contract Management Association (NCMA), Life Member
- National Foundation for Teaching Entrepreneurship (NFTE), Affiliate
- National Historically Black Colleges & Universities Alumni Association (NHBCUAA), Founding Member
- Project Management Institute (PMI), Member
- University of MD Alumni Association (UMCPAA), Member

Education:

- Atlantic Management Center, Inc. (AMCI), Faculty Director for DAWIA/DAU equivalent acquisition CON/COR courses;
- University of MD, College Park, MD, Masters of Arts in Public Administration/Program management, 1982
- N.C. Central University, Durham, NC, Bachelors of Arts in Political Science/Public Administration, 1981
- National Contract Management Association (NCMA), CPCM (in process)
- Project Management Institute (PMI), PMP (former)